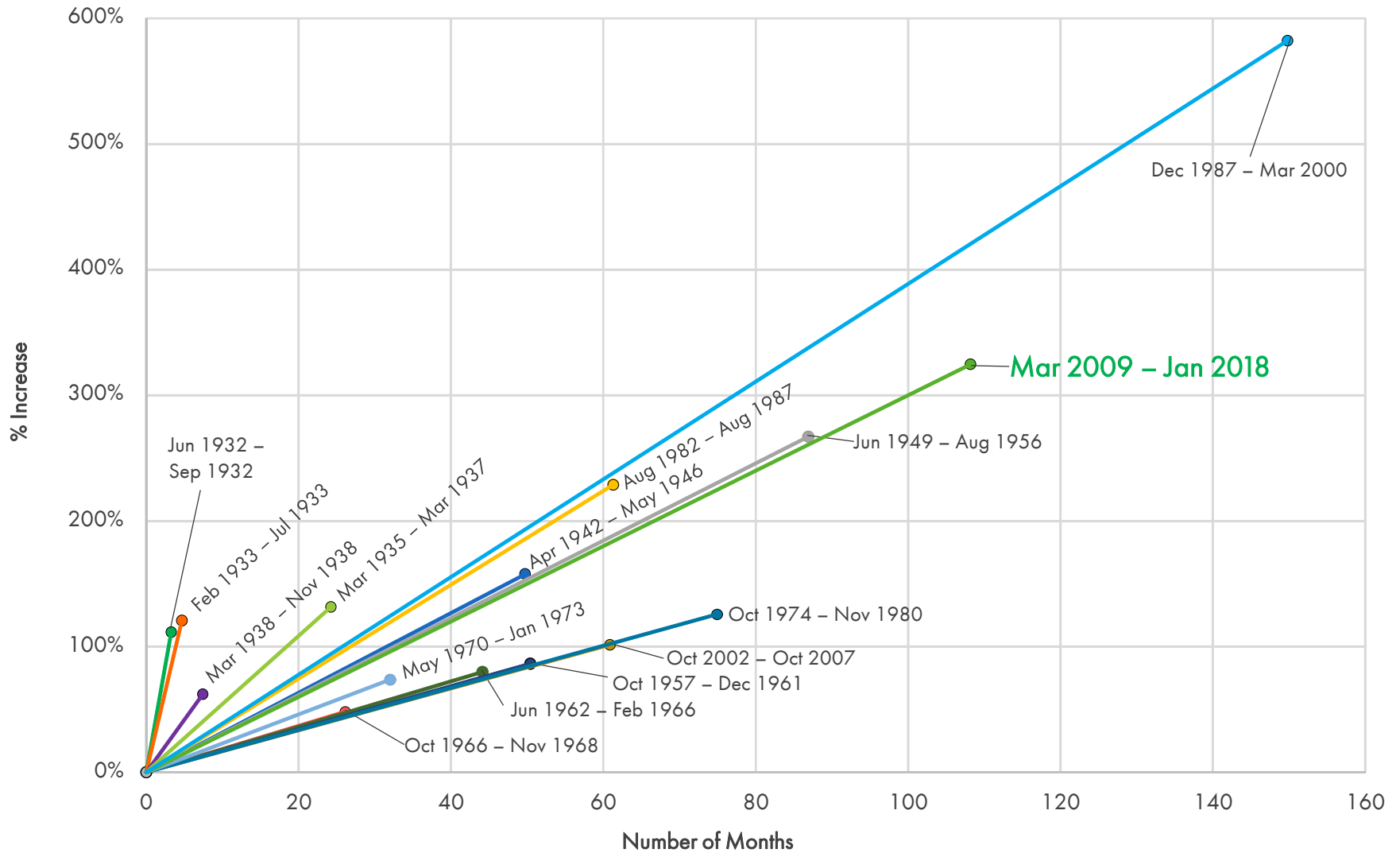


March 2018

Bull Markets, Bear Markets, and (Mis)Timing

Second Longest Bull Run



Bear Market Distinctions

- **Event-Driven**

- One-off shock that does not lead to a recession
 - War, oil spike, technical market dislocation

- **Cyclical**

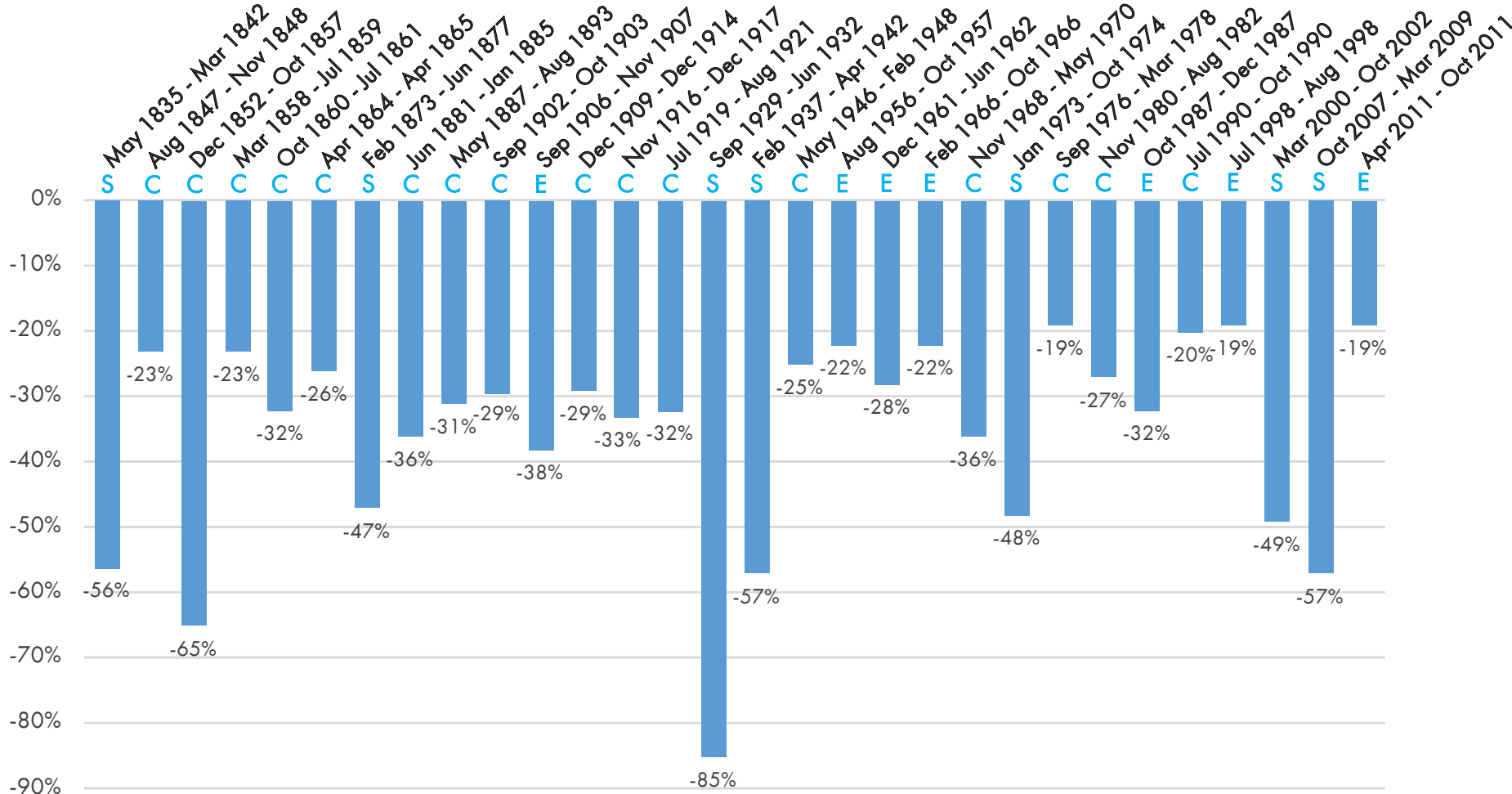
- Related to business cycle
 - Historically triggered by tightening monetary policy
 - Profits fall, economy contracts

- **Structural**

- Extreme financial imbalances
 - Debt, valuation become unsustainable



Bear Markets in History

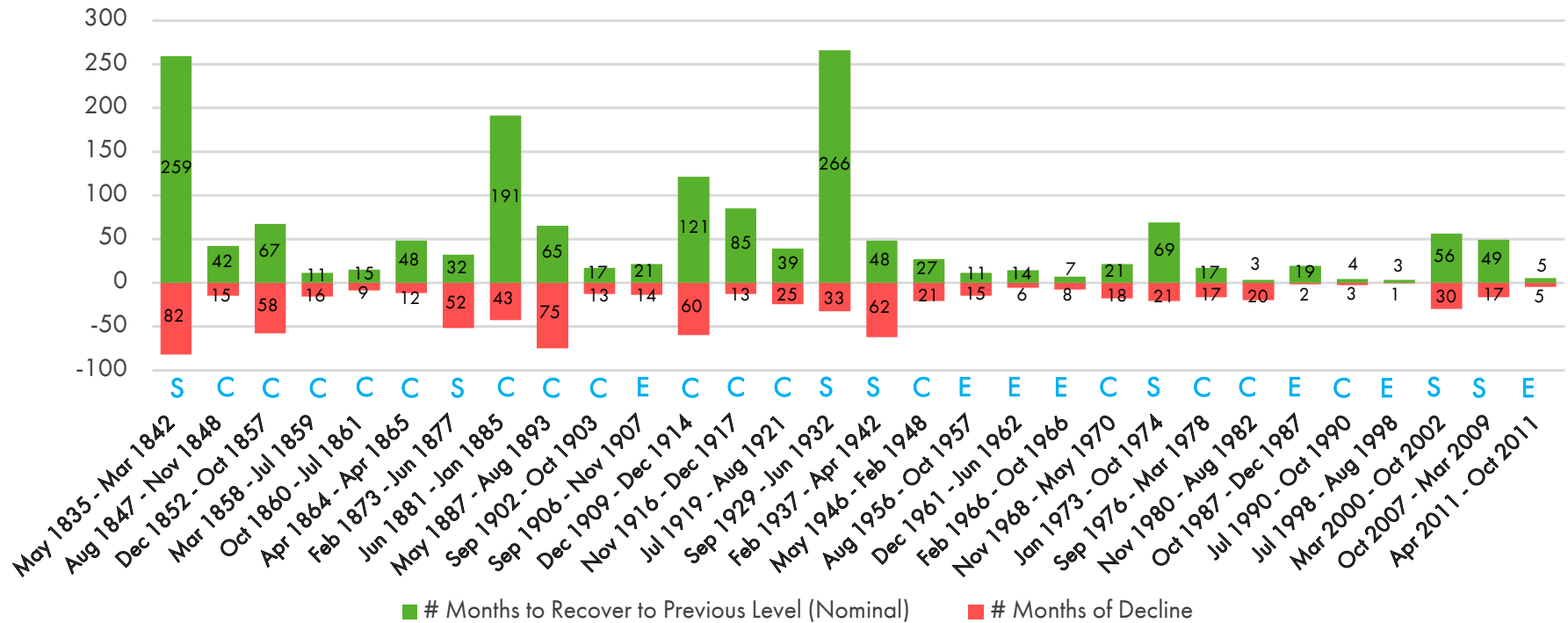


Historical Bear Markets Decline %



Bear Markets in History

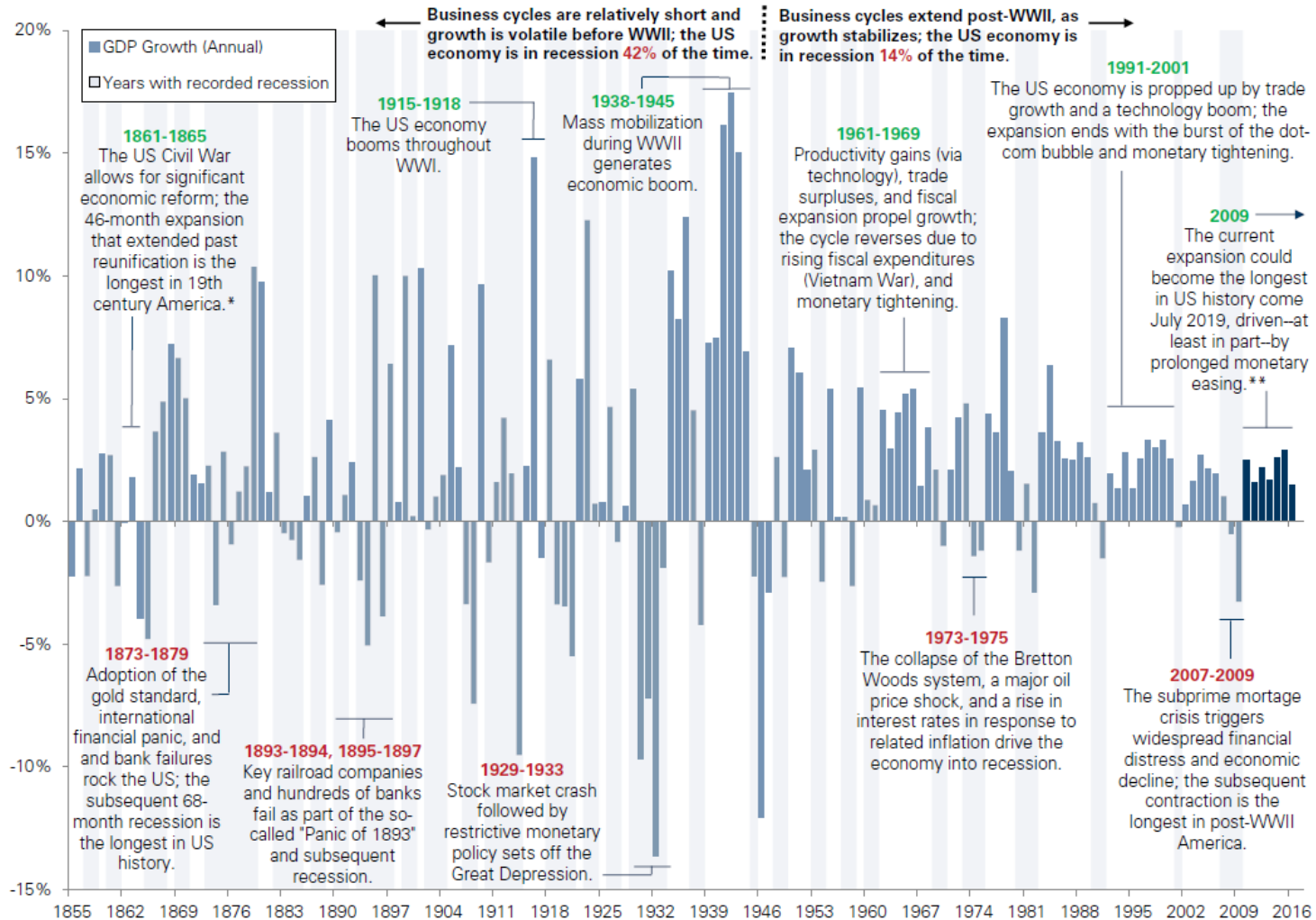
Historical Bear Markets' Months of Decline versus Recovery



S&P 500 – Bear Market Type	Length (m)	Decline (%)	Time to recover back to previous level	
			Nominal (m)	Real (m)
Average	26	-35	54	82
Median	17	-31	29	37
Average Structural	42	-57	111	134
Average Cyclical	26	-30	48	75
Average Event Driven	7	-26	11	48



Economy Fluctuates (But Not As Much As It Did)



*The NBER tracks economic cycles beginning in 1854.

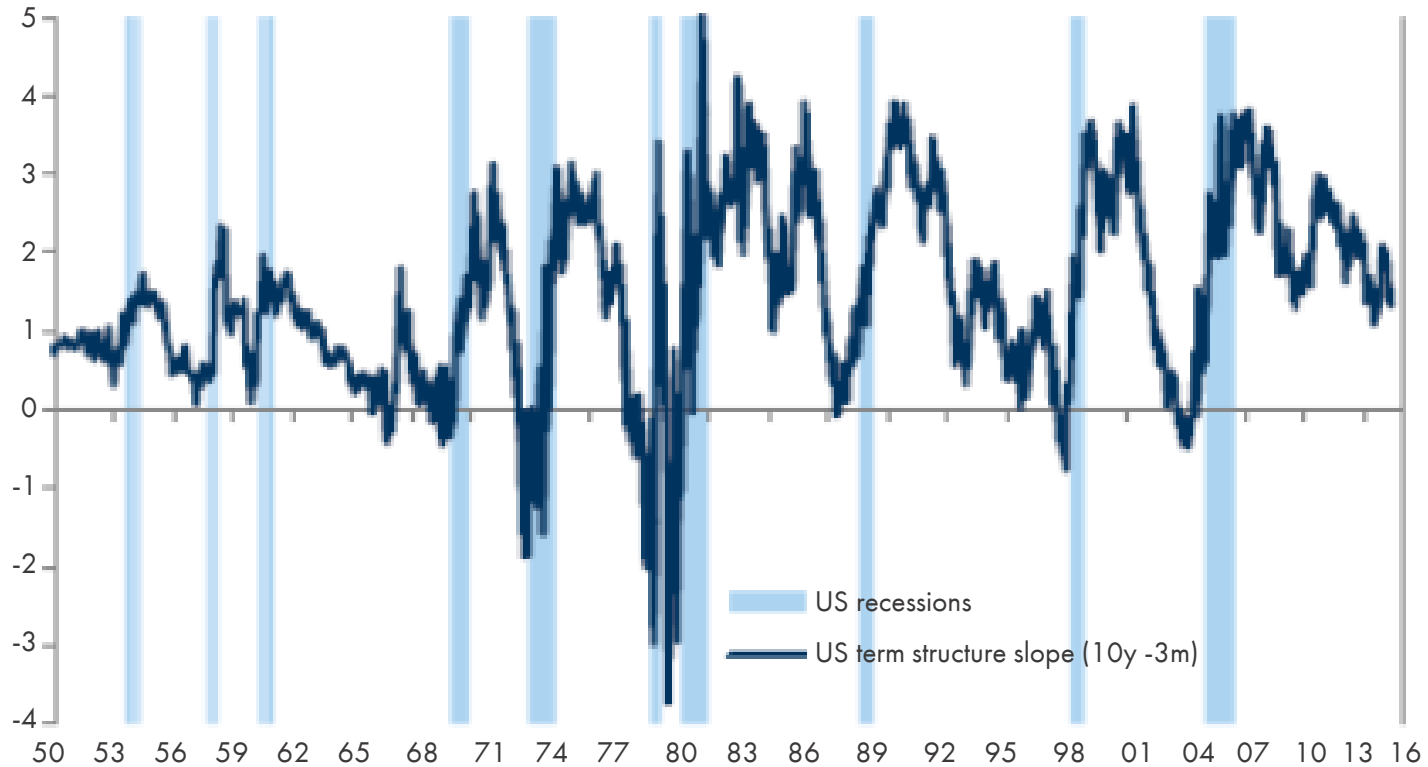
**The Barro-Ursua dataset used for historical US GDP runs through 2009; Fed data is used from 2009 through the present.

Source: Goldman Sachs Global Investment Research, Harvard University (Barro-Ursua Macroeconomic Data 2010), Federal Reserve, NBER, various news sources.



Recession Conditions—Yield Curve

US 10-year Treasury yield minus 90-day Treasury bill yield

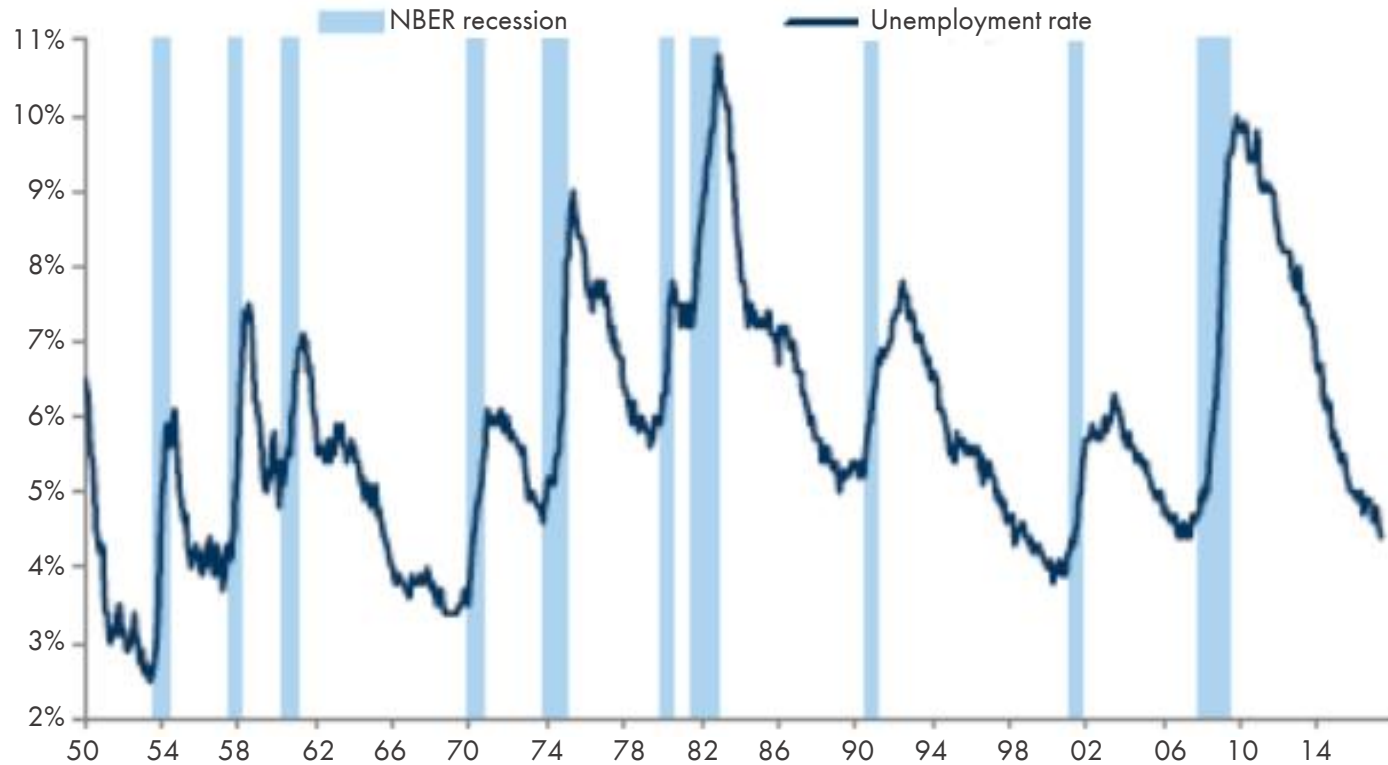


Source: Global Financial Database, Goldman Sachs Global Investment Research



Recession Conditions—Unemployment

US unemployment rate, NBER recessions

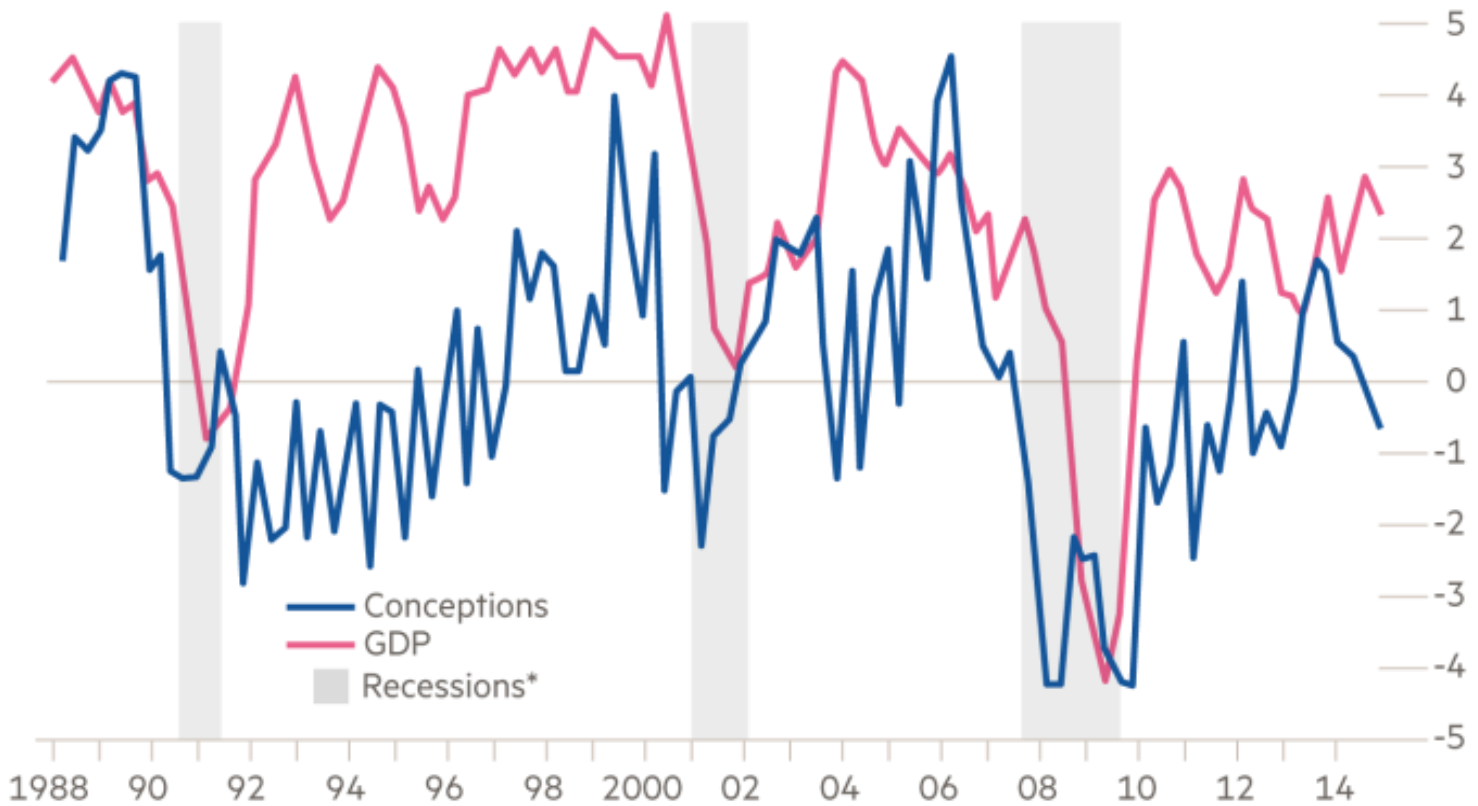


Source: Datastream, Goldman Sachs Global Investment Research



Recession Conditions—Fertility

Change compared with the same quarter a year earlier (%)



Source: Buckles, Hungerman and Lugauer (2018)
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* National Bureau of Economic Research classification



Bear Market Signals

Indicator	Category	Current	Trigger	Triggered	Data since ^d	Hit rate % ^b	Type of trigger
Fed raising rates	Credit	125bp	>75bp	<input checked="" type="checkbox"/>	1983	100%	Stays on
Tightening credit conditions	Credit	-10.0%	>0%	<input type="checkbox"/>	1990	100%	Resets
Trailing S&P 500 12m returns	Returns	18%	>11%	<input checked="" type="checkbox"/>	1936	92%	Resets
Trailing S&P 500 24m returns	Returns	47%	>30%	<input checked="" type="checkbox"/>	1936	92%	Resets
Low quality outperforms high quality (last 6m)	Returns ^e	-3ppt	>0ppt	<input type="checkbox"/>	1986	100%	Resets
Momentum outperforming (6m/12m)	Returns ^e	+4ppt/+5ppt	>0ppt	<input checked="" type="checkbox"/>	1986	100%	Resets
Growth outperforming (6m/12m)	Returns ^e	+5ppt/+6ppt	>0ppt	<input checked="" type="checkbox"/>	1986	100%	Resets
5% pullback over prior 12m	Returns	1	>0	<input checked="" type="checkbox"/>	1928	92%	Resets
Low PE underperforms (6m/12m)	Returns ^e	+3ppt/-0ppt	<0ppt	<input type="checkbox"/>	1986	100%	Resets
Conf Board consumer confidence	Sentiment	125	>100	<input checked="" type="checkbox"/>	1969	100%	Resets
Conf Board net % expecting stocks higher	Sentiment	32	>20	<input checked="" type="checkbox"/>	1988	100%	Resets
Lack of reward to EPS & sales beats	Sentiment	0.74ppt	<1ppt	<input checked="" type="checkbox"/>	3Q00	100%	Resets
Sell side indicator	Sentiment	56.9%	>63%	<input type="checkbox"/>	1988	100%	Resets
FMS cash levels	Sentiment	4.4%	<3.5%	<input type="checkbox"/>	2001	100%	Resets
Inverted yield curve	Sentiment	69bp	<0bp	<input type="checkbox"/>	1962	88%	Stays on
Chg in long-term growth expectations	Sentiment	+2.2ppt	+0.6ppt	<input checked="" type="checkbox"/>	1987	100%	Resets
Rule of 20	Valuation	23	>20	<input checked="" type="checkbox"/>	1961	100%	Resets
VIX rises over prior 3m	Sentiment	37	>20	<input checked="" type="checkbox"/>	1986 ^a	100%	Resets
ERR rule	Growth	Yes ^c	See	<input checked="" type="checkbox"/>	1987	100%	Stays on

Source: BofAML US Equity & Quant Strategy, BofAML Global Investment Strategy, FRB, S&P, Conference Board, BLS; ^aBased on VXO 1986-1989; ^b% of bear markets where signal was triggered either before or during a bear market; ^cERR rule: Within six months' window 1) the 1m ERR is below 1.0 for two or more months, 2) the 1m ERR drops from 1.0+ to below 1.0 and, 3) the 3m ERR is under 1.10; ^dData that first became available during a bear market was not analyzed for that respective bear market; ^eRelative to equalweight S&P 500 price index

Table 6: Percent of bear market signposts triggered prior to the start of a bear market, since 1968

Prior bear markets start date	Available signals	Signals triggered	% triggered
Nov-68	6	6	100%
Jan-73	6	6	100%
Nov-80	6	6	100%
Aug-87	14	13	93%
Jul-90	17	17	100%
Mar-00	18	18	100%
Oct-07	19	19	100%
Current	19	11	58%

Source: BofAML US Equity & Quant Strategy

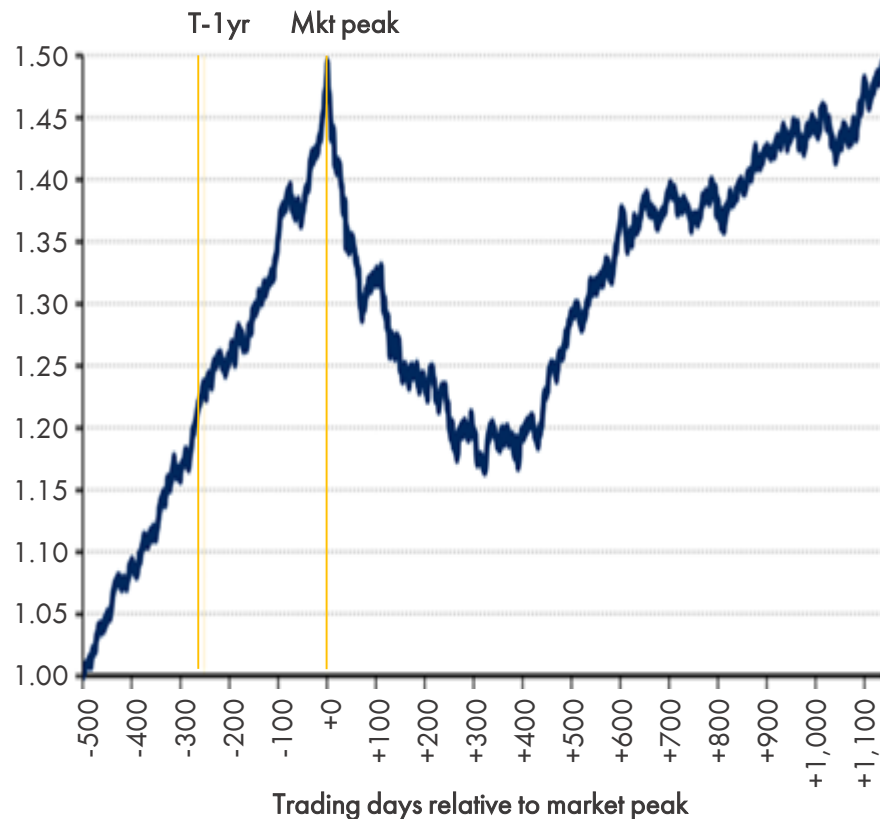


Cost of Being Early

Historical S&P 500 Total Returns Preceding Market Peaks

Peak	RETURN		
	24 months	12 months	6 months
Mar-37	129%	33%	19%
May-46	72%	33%	15%
Aug-56	74%	20%	15%
Dec-61	32%	32%	11%
Feb-66	30%	11%	11%
Nov-68	44%	18%	12%
Jan-73	39%	19%	14%
Nov-80	65%	39%	29%
Aug-87	93%	40%	20%
Jul-90	45%	15%	10%
Mar-00	42%	22%	20%
Oct-07	36%	18%	9%
Today	35%	20%	10%
Average	58%	25%	16%
Median	45%	21%	14%
Min	30%	11%	9%
Max	129%	40%	29%

Average Daily Performance of S&P 500 Before and After Market Peaks



Source: BofAML US Equity & Quant Strategy, Bloomberg, S&P



Cost of Being Uninvested

S&P 500 Returns by Decade Excluding the Best and Worst Days

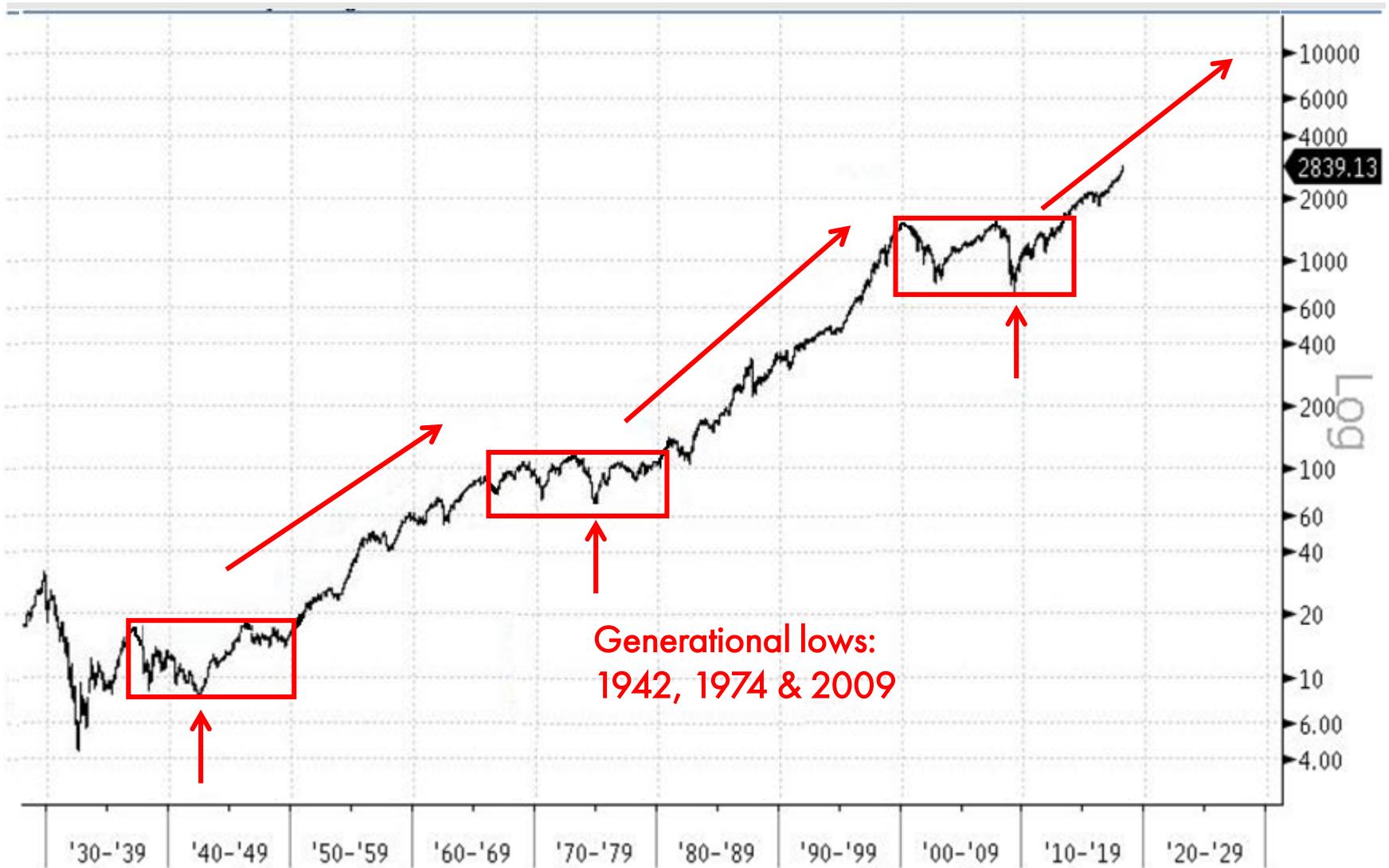
<u>Decade</u>	<u>Price return</u>	<u>Excluding best 10d per decade</u>	<u>Excluding worst 10d per decade</u>	<u>Excluding best/worst 10d per decade</u>
1930	-42%	-79%	39%	-50%
1940	35%	-14%	136%	51%
1950	257%	167%	425%	293%
1960	54%	14%	107%	54%
1970	17%	-20%	59%	8%
1980	227%	108%	572%	328%
1990	316%	186%	526%	330%
2000	-24%	-62%	57%	-21%
2010	121%	52%	241%	133%
Since 1930	11,415%	49%	1,275,665%	16,389%

Note: Latest decade as of 7/24/2017

Source: S&P, BofA Merrill Lynch US Equity & Quant Strategy



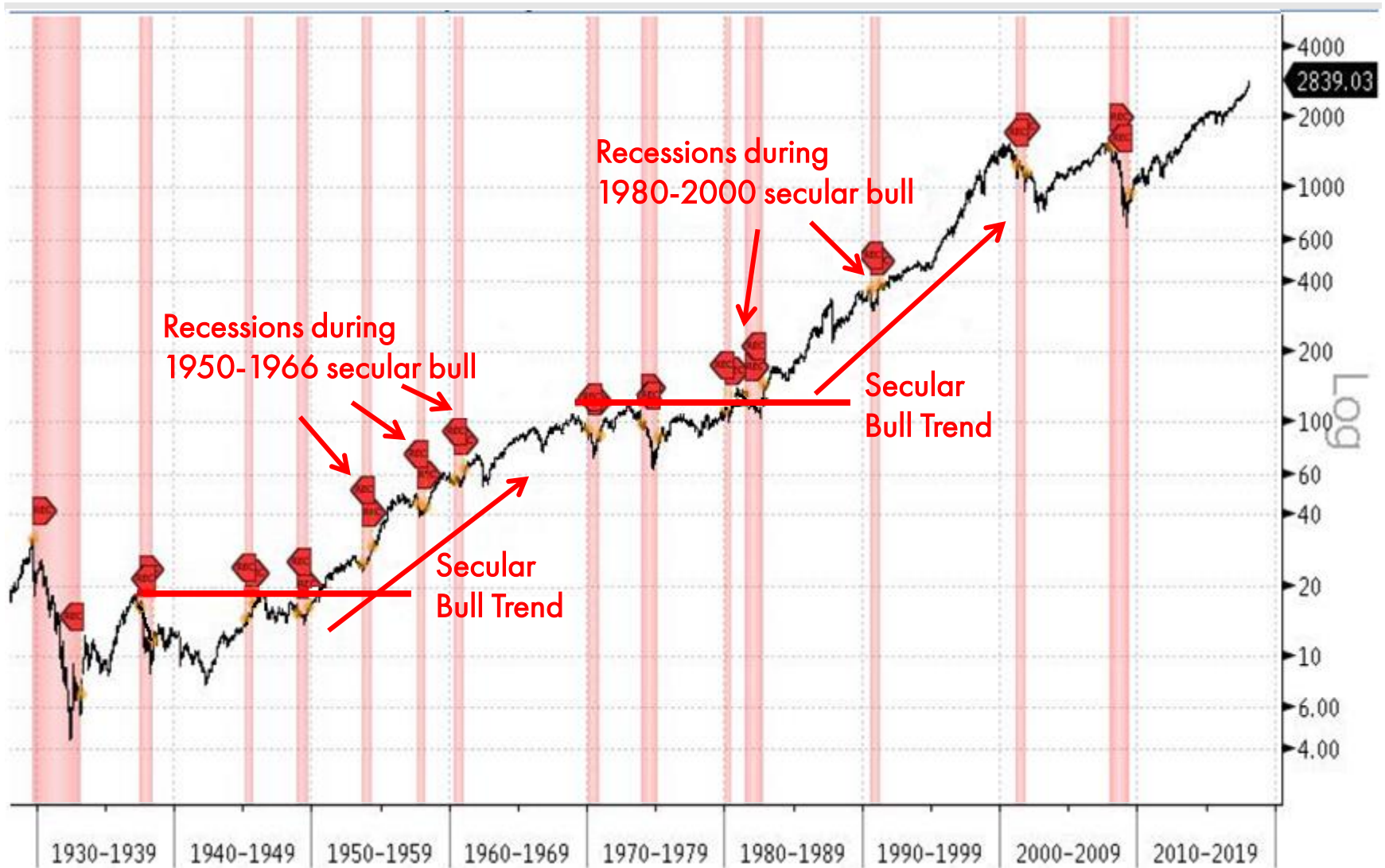
Structural Bull Market



Source: BofA Merrill Lynch Global Research, Bloomberg



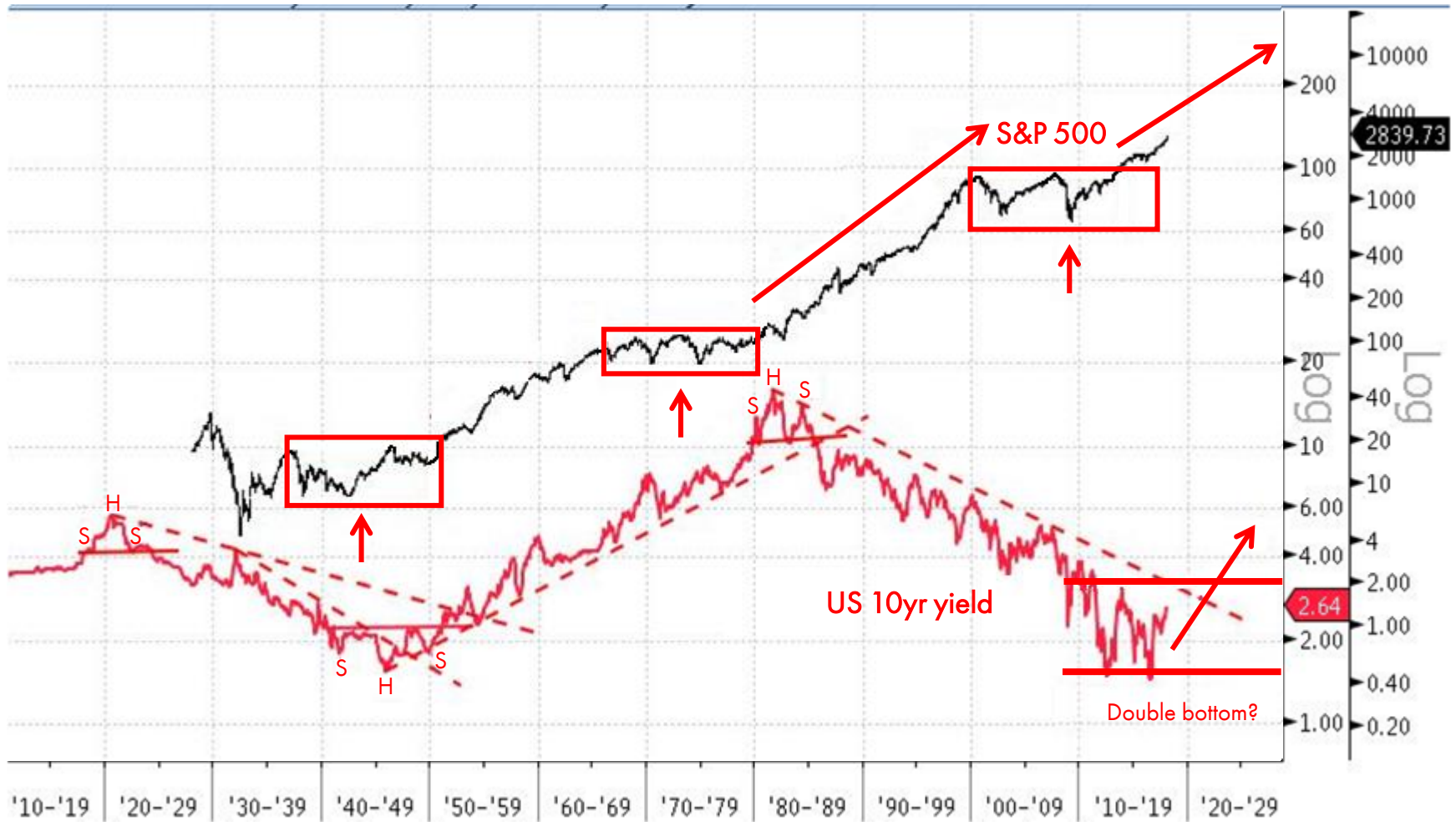
Structural Bull Market and Recessions



Source: BofA Merrill Lynch Global Research, Bloomberg



Structural Bull Market and Interest Rates



Source: BofA Merrill Lynch Global Research, Bloomberg



Previous Structural Bull Markets and Today Overlay



Source: BofA Merrill Lynch Global Research, Bloomberg



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