



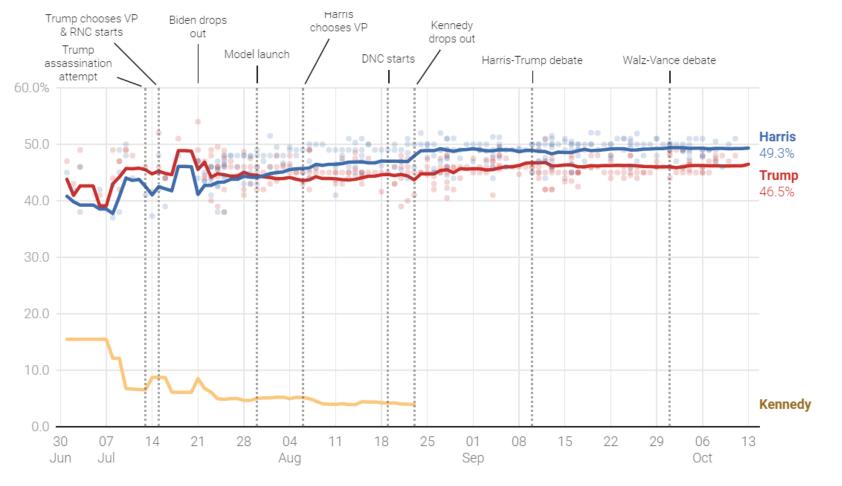
Politics and Profits: What Really Matters to the Markets?

Michael Rosen, Chief Investment Officer October 2024

Politics



Presidential Polls



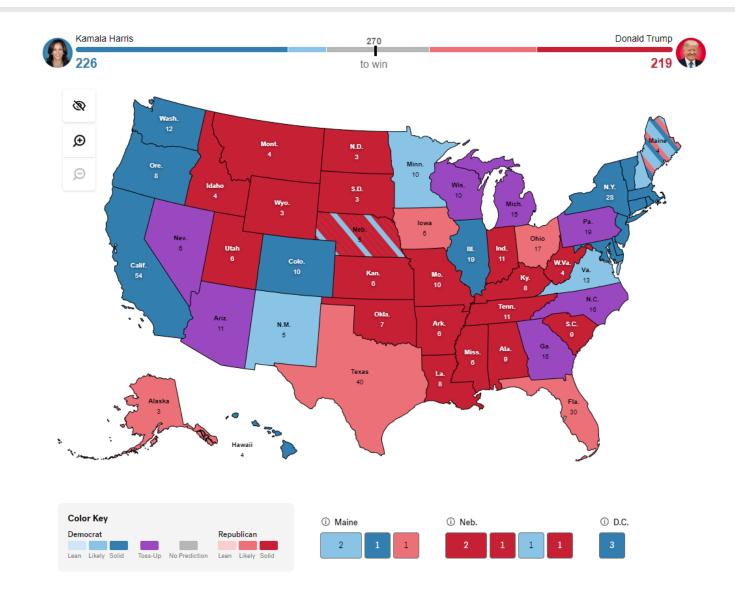
Note: Polling averages are adjusted based on trends in both state and national polls. Updated October 13, 2024 • Get the data



Source: NateSilver.net, 13 October 2024



One Forecast

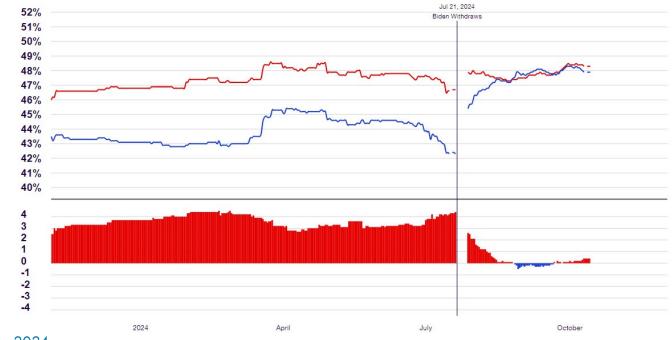


Source: 538, 13 October 2024



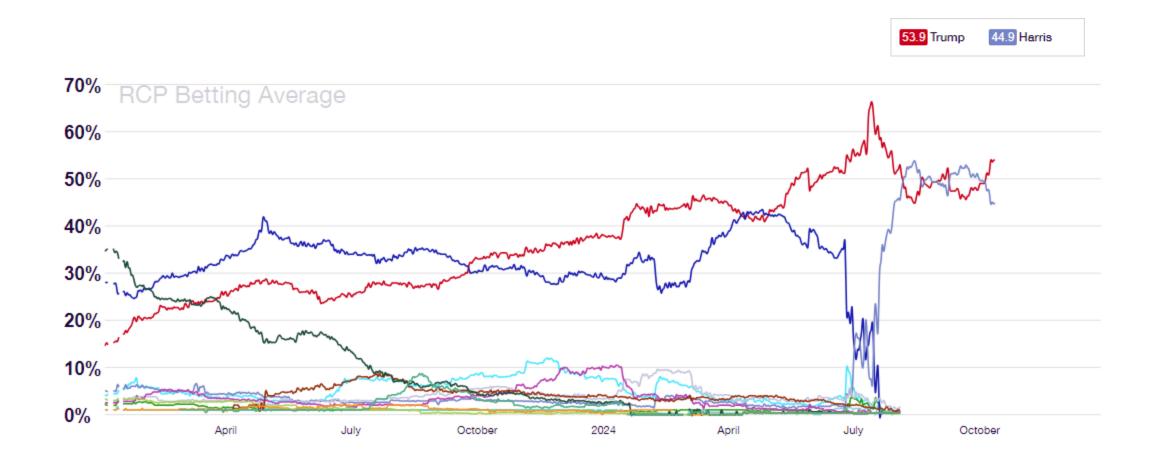
Battleground States

| RCP AVERAGE | DATE | TRUMP (R) | HARRIS (D) | SPREAD |
|-------------------|--------------|-----------|------------|-------------|
| Top Battlegrounds | 10/13 | 48.3 | 47.9 | Trump +0.4 |
| Arizona | October 13th | 48.4 | 47.4 | Trump +1.0 |
| Nevada | October 13th | 48.2 | 48.0 | Trump +0.2 |
| Wisconsin | October 13th | 48.0 | 48.3 | Harris +0.3 |
| Michigan | October 13th | 48.5 | 47.6 | Trump +0.9 |
| Pennsylvania | October 13th | 48.2 | 48.1 | Trump +0.1 |
| North Carolina | October 13th | 48.7 | 48.2 | Trump +0.5 |
| Georgia | October 13th | 48.3 | 47.8 | Trump +0.5 |



Source: RealClearPolitics, 13 October 2024

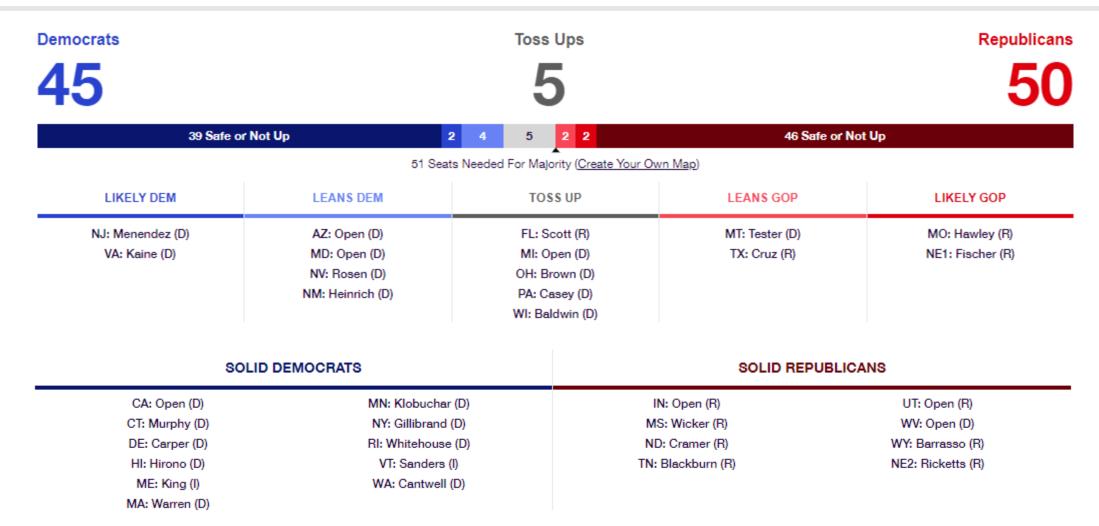




Source: RealClearPolitics, 13 October 2024



US Senate Map





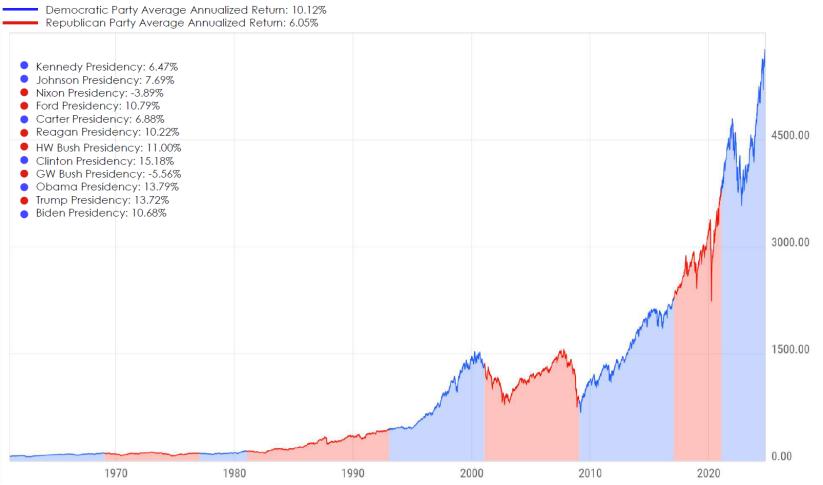
| Democrats 196 | | | Ups | | Republicans 207 |
|-------------------------|----------------|----------------|-------------------|----------------|-----------------|
| | 171 | 13 12 32 | <mark>6 14</mark> | 187 | |
| | | 218 Seats Need | led For Majority | | |
| LIKELY DEM (2R) | LEANS DEM (0R) | TOSS UP | (19D, 13R) | LEANS GOP (0D) | LIKELY GOP (0D) |
| AL2 | AKAL | AZ1 | NM2 | CA22 | CA3 |
| CA49 | FL23 | AZ6 | NY17 | CO3 | CA40 |
| GA2 | FL9 | CA13 | NY19 | MI10 | CO5 |
| KS3 | IL17 | CA27 | NY22 | NJ7 | FL27 |
| LA6 | MD6 | CA41 | NY4 | VA2 | IA1 |
| NJ3 | MI3 | CA45 | OH13 | WI3 | IA2 |
| NJ5 | NH2 | CA47 | OR5 | | IA3 |
| NY18 | NV1 | CT5 | PA10 | | MO2 |
| NY3 | NV3 | IN1 | PA7 | | MT1 |
| OH1 | NV4 | ME2 | PA8 | | NY1 |
| OR4 | OH9 | MI7 | TX34 | | PA1 |
| PA17 | OR6 | MI8 | VA10 | | SC1 |
| TX28 | | MN2 | VA7 | | TX15 |
| | | NC1 | WA3 | | VA1 |
| | | NE2 | WA8 | | |
| | | NH1 | CO8 | | |

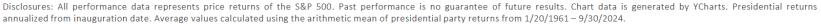
Source: RealClearPolitics, 13 October 2024



Better Under Democrats

S&P 500 Returns by Political Party





Source: Y Charts



Sector Returns Not What You Would Expect

| Pre | Presidential Cycles & Annualized Total Return by S&P 500 [®] Sector ^(*) | | | | | | | |
|----------------|---|-----------------|-----------------|-----------------|-----------------|--|--|--|
| Bush Sr.(**) | Clinton | Bush Jr. | Obama | Trump | Biden(***) | | | |
| Cons Stpl 19% | Info Tech 29% | Energy 8% | Cons. Disc 22% | Info Tech 31% | Energy 28% | | | |
| HithCare 14% | HithCare 22% | Materials 3% | Info Tech 20% | Cons. Disc 21% | Info Tech 20% | | | |
| Utilities 11% | Financials 21% | Cons Stpl 3% | Financials 19% | HlthCare 16% | Financials 14% | | | |
| Financials 11% | S&P 500⊘ 18% | Utilities 1% | Industrials 17% | S&P 500⊘ 16% | Industrials 13% | | | |
| Cons. Disc 10% | Industrials 17% | HithCare -2% | S&P 500⊘ 16% | Materials 13% | S&P 500⊘ 13% | | | |
| S&P 500♥ 10% | Energy 16% | Industrials -3% | HithCare 16% | Industrials 11% | Cons Stpl 11% | | | |
| Comm. Svcs 9% | Cons. Disc 14% | S&P5000 -4% | Materials 15% | Utilities 10% | HithCare 10% | | | |
| Industrials 8% | Comm. Svcs 14% | Cons. Disc -5% | Cons Stpl 14% | Financials 10% | Comm. Svcs 9% | | | |
| Energy 6% | Cons Stpl 13% | Comm. Svcs -7% | Comm. Svcs 13% | Comm. Svcs 10% | Utilities 9% | | | |
| Materials 5% | Utilities 12% | Info Tech -11% | Utilities 11% | Cons Stpl 9% | Materials 8% | | | |
| Info Tech 3% | Materials 7% | Financials -12% | Energy 8% | Real Estate 8% | Real Estate 8% | | | |
| | | | | Energy -8% | Cons. Disc 4% | | | |

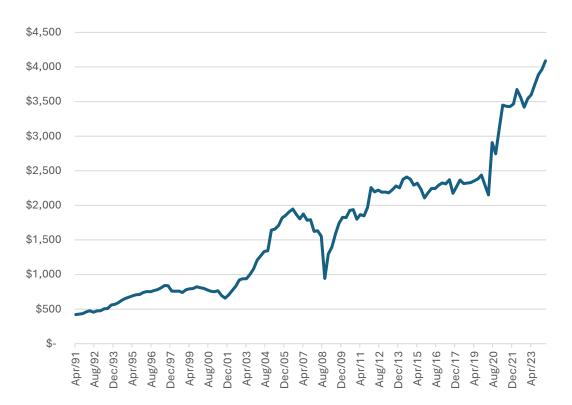
Source: Richard Bernstein Advisors



Profits

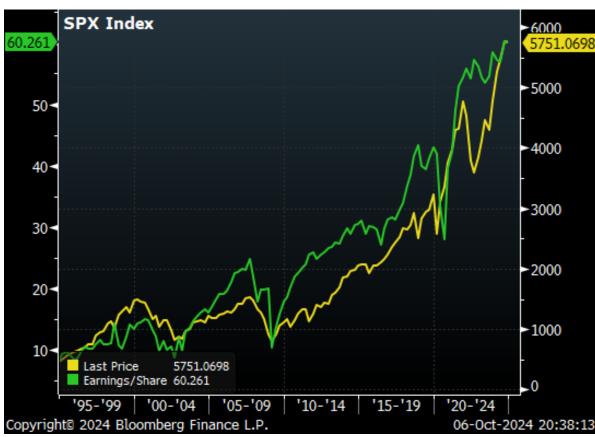


Profits, Profits, Profits



Corporate Profits Before Tax, 1991-2024

S&P 500 Index Price and EPS, 1995-2024



Source: US Bureau of Economic Analysis



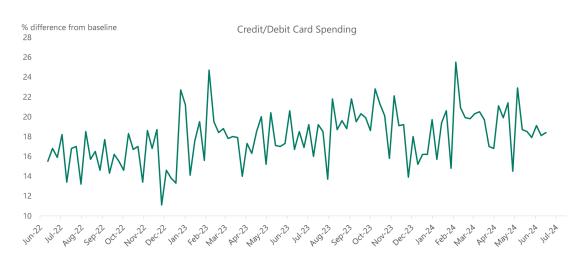
Economy Humming

Truck Tonnage Index, 1973-2024



Source: American Trucking Assocation

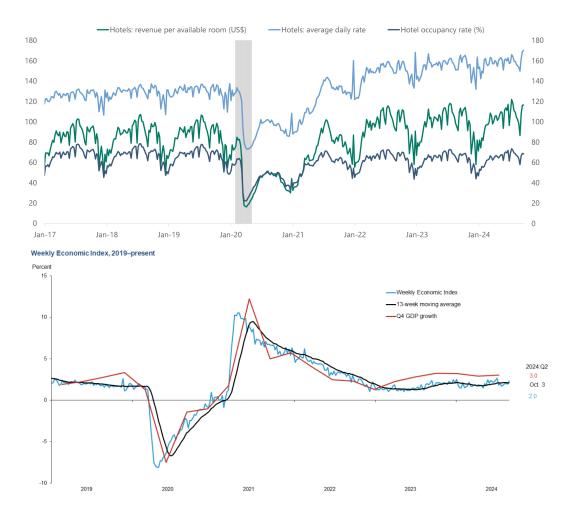
Weekly Credit and Debit Card Spending, 2022-2024



Source: Affinity solutions via Opportunity Insights, Haver Analytics, Apollo Chief Economist. Note: Baseline is January 2020

Sources: American Trucking Association, Apollo, FRB Dallas

Weekly Data for Hotel Demand, 2017-2024

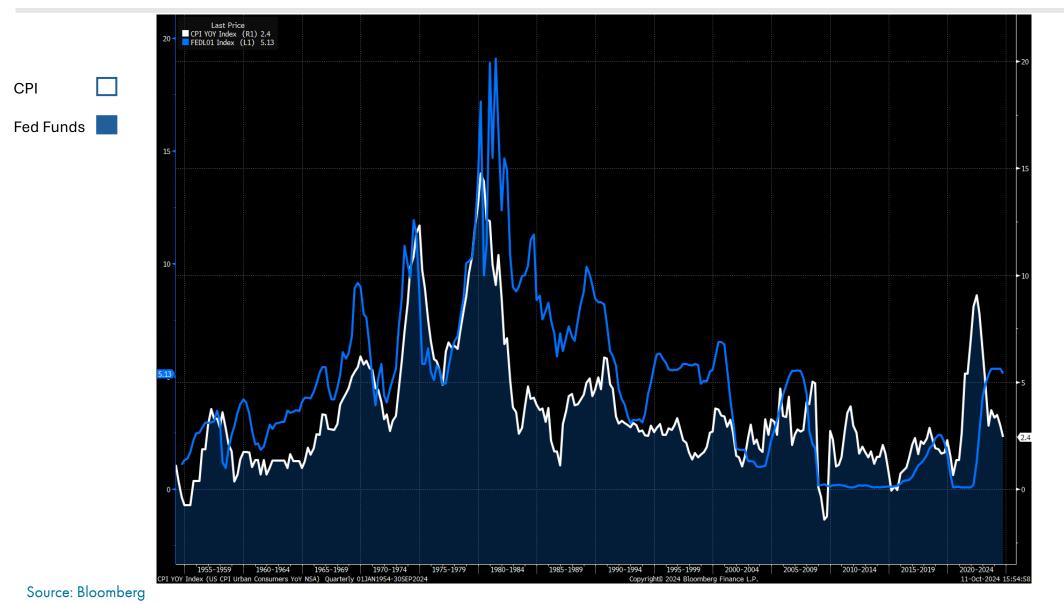


NOTE: Annual real GDP growth (four-quarter moving average) is based on the latest quarterly GDP data release from the Bureau of Economic Analysis. SOURCES: Authors' calculations based on data from Haver Analytics, Redbook Research, Rasmussen Reports, the Association of American Railroads and Booth Financial Consulting.

Federal Reserve Bank of Dallas



Room to Ease

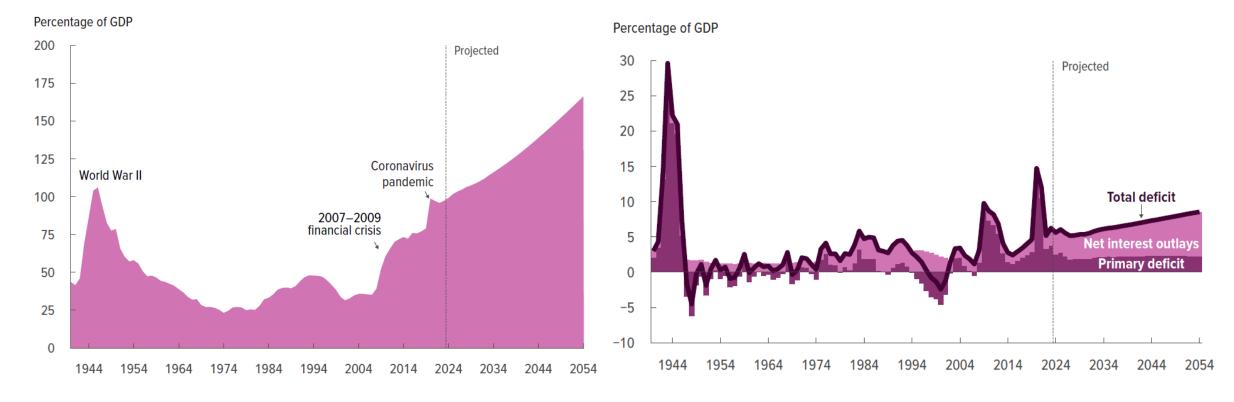




Debt



But...Deficits As Far As The Eye Can See



By 2054, the total deficit is projected to 8.5% of GDP, 6.3% of which is net interest.

Source: CBO



Consequences of Large and Growing Debt

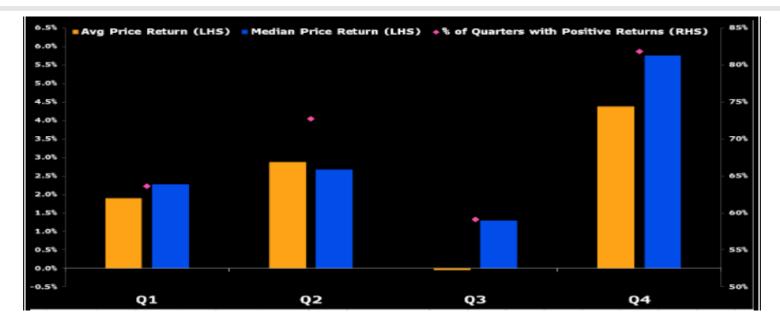
- Borrowing costs throughout the economy would rise, reducing private investment and slowing the growth of economic output.
- Rising interest costs associated with that debt would drive up interest payments to foreign holders of U.S. debt and thus decrease national income.
- The risk of a fiscal crisis—that is, a situation in which investors lose confidence in the value of the U.S. government's debt—would increase. Such a crisis would cause interest rates to rise abruptly and other disruptions to occur.
- The likelihood of other adverse outcomes would also increase. For example, expectations of higher inflation could erode confidence in the U.S. dollar as the dominant international reserve currency.
- The United States' fiscal position would be more vulnerable to an increase in interest rates, because the larger debt is, the more an increase in interest rates raises debt-service costs.
- Lawmakers might feel constrained from using fiscal policy to respond to unforeseen events or for other purposes, such as to promote economic activity or strengthen national defense.

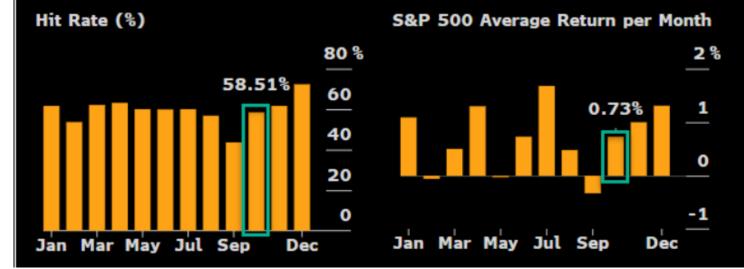


Market



Tis the Season

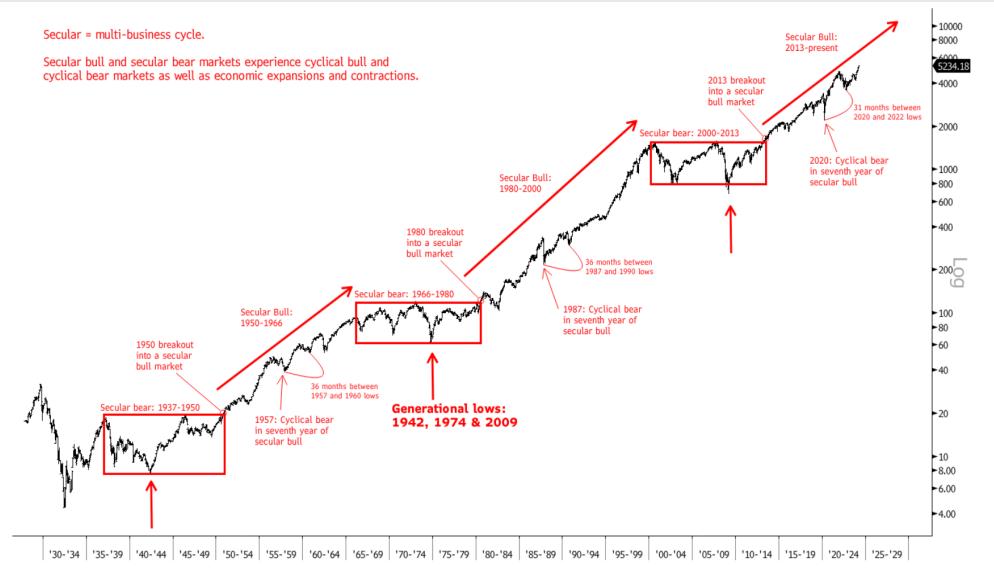




Source: Bloomberg



The Big Picture



Source: BofA



The Big Picture



Source: BofA



Summary

- The race is a toss-up with a few weeks to go.
 - Senate likely to switch to Republicans; House and Presidency too close to call.
- Profits Over Politics.
 - Politics matter on many levels, just not so much for the stock market.
 - Profits drive equity markets.
- The economy is strong, profits will continue to rise.
- The Fed will continue to ease monetary policy.
 - But rising debt make government bonds unattractive as long-term investments.
- We are in a structural bull market until proven otherwise.





Michael A. Rosen

Chief Investment Officer October 2024

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